# PennDOT Policy Changes and ECMS

APC/PennDOT Fall Seminar November 15, 2018

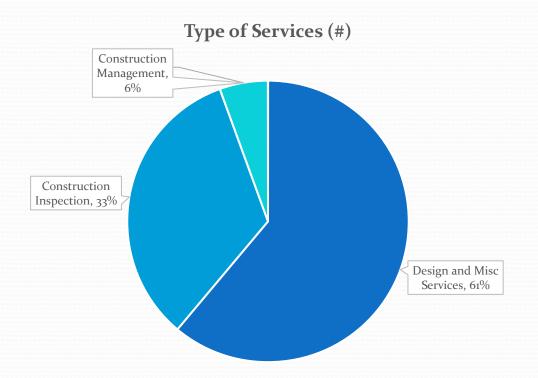
Michele Harter, P.E., PennDOT Bureau of Project Delivery

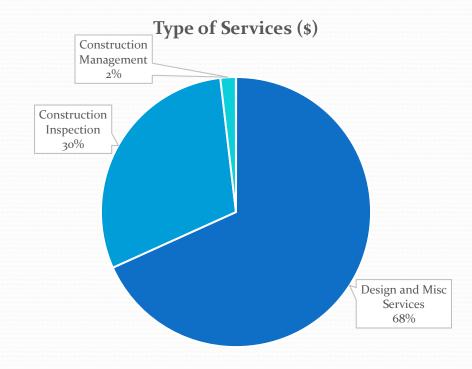
## PennDOT Policy

Invoice Auditing – Implemented Policy March 2018 –
 6 month review

## Invoice Auditing - 2017 Summary

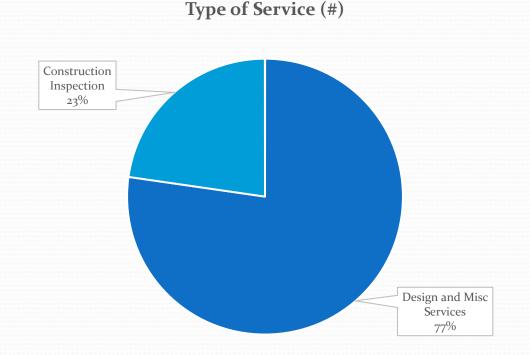
- 54 invoices, \$375K
- 32 firms, ranging between 1 to 5 invoices per firm

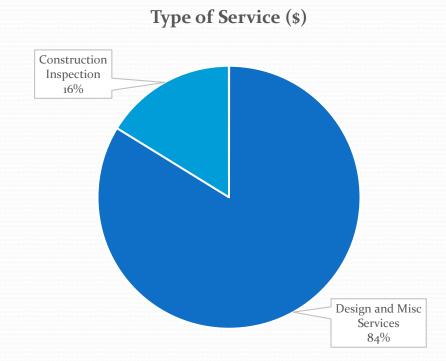




## Invoice Auditing –2018 (1st Half) Summary

- 23 invoices, \$180K
- 19 firms, ranging between 1 to 3 invoices per firm





## **ECMS Changes**

• Local Project Invoice implemented February 2018

# Data Mining

### Profit Factors and Mean Overhead Rate

```
2016
  Office 151.68%
  Field 116.28%
2017
  Office 149.63%
  Field 111.19%
2018
  Office 150.57%
  Field 113.62%
```

• Overhead submittal rejection rate steady at 60%+

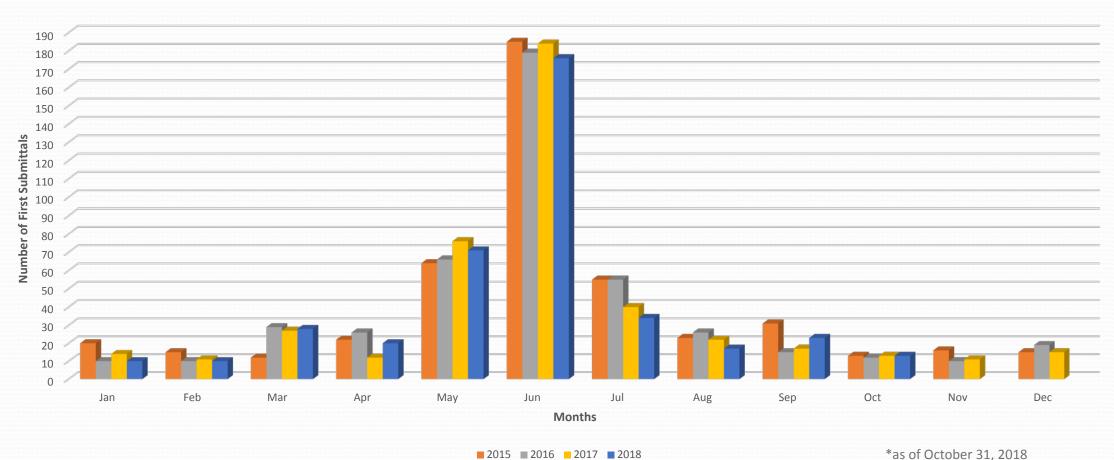
		mestamp ear		nestamp ear		nestamp ear
Approvals	349	35%	374	34%	406	39%
Rejections	639	65%	741	66%	643	61%
Submittals	988		1,115		1,049	

• Rejection Reasons for submittals: Direct or Indirect, Allowable or Unallowable

Rejection Comments	2018%	2017%	2016%
"allowable"	50%	39%	26%
"trial balance"	46%	44%	37%
"NCM"	41%	37%	37%
"allowable indirect cost"	26%	20%	15%
"executive comp"	15%	16%	19%
"rent"	15%	12%	7%
"advertising"	15%	15%	4%
"directly related"	6%	7%	4%
"maximum overtime"	4%	6%	5%
"lobbying"	7%	4%	1%
"legible"	1%	1%	1%

- The rejection comments point out the issue within the submittal.
- For more details, see Chapter 8 of the 2012 AASHTO Uniform Audit & Accounting Guide,

#### Month of Firm's First Overhead Submittal\*



• First overhead submittal for Fiscal Year and # of days remaining in previous overhead - only for firms regularly updating overheads

	FY END					
	2017	2017	2016	2016	2015	2015
# BPs submitting for FY End	321	100%	365	100%	378	100%
First Submit Date after Previous OH Expired	57	18%	98	27%	119	31%
First Submit Date w <10 days before Expiration	129	40%	162	44%	182	48%

### **Processing of Subconsultant Invoices**

Normal type invoices only

Invoice Approval Year	Ave Days Sub Submits to Prime Submits	Ave Days Prime Submits to PM Approves	# of Invoices	Sum Value of Invoices
2018	27.27	9.09	14,061	\$110.24 M
2017	30.94	7.86	15,518	\$126.01 M
2016	32.53	8.55	13,860	\$111.44 M

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#### Design and Misc Services + Construction Management Invoices

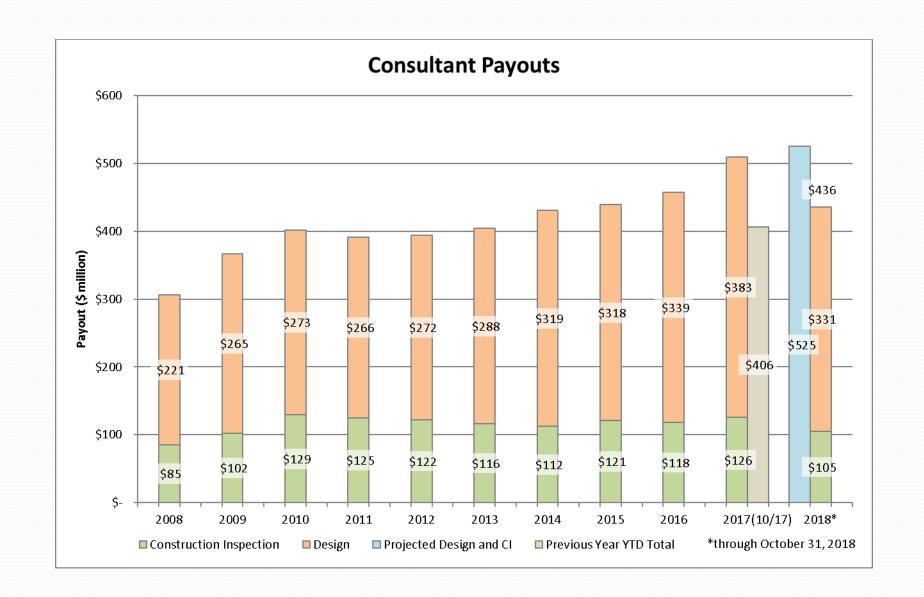
Invoice Approval Year	Ave Days Sub Submits to Prime Submits	Ave Days Prime Submits to PM Approves	# of Invoices	Sum Value of Invoices
2018	28.37	9.40	11,789	\$85.58 M
2017	32.24	6.64	12,951	\$97.00 M
2016	34.35	8.56	11,475	\$85.34 M

#### Construction Inspection Invoices

Invoice Approval Year	Ave Days Sub Submits to Prime Submits	Ave Days Prime Submits to PM Approves	# of Invoices	Sum Value of Invoices
2018	21.52	7.50	2,272	\$24.66 M
2017	25.20	9.04	2,567	\$29.01 M
2016	25.01	7.92	2,385	\$26.10 M

## Payment to Sub-Consultants

- Pub 442 Prompt Payment Act to pay with 14 days
- Looked at 2<sup>nd</sup> half of 2017 for 102 Primes
- 28 firms were over the 14 day average
- 5 of those were over 30 days



Advertised Agreements and Selections: 2009 - 2018				
		Design + CM	Construction Inspection	Total (Design + Con Insp)
	2009	106	107	213
	2010	153	112	265
	2011	156	84	240
	2012	227	59	286
Advertised	2013	200	59	259
Agreements	2014	151	79	230
	2015	146	86	232
	2016	178	66	244
	2017	186	69	255
	Ending 10/31/2018	200	72	272
	2009	124	104	228
	2010	130	111	241
	2011	143	82	225
	2012	221	67	288
	2013	208	60	268
Selections	2014	150	69	219
	2015	142	77	219
	2016	166	68	234
	2017	171	72	243
	Ending 10/31/2018	173	70	243

Statewide Totals**			
2014	978		
2015	884		
2016	835		
2017	843		
2018* - CI	203		
2018* - Design	659		
2018* - Total	862		

Statewide Totals**		
2014	\$ 682.42 M	
2015	\$ 680.42 M	
2016	\$ 715.01 M	
2017	\$ 680.04 M	
2018* - CI	\$ 163.82 M	
2018* - Design	\$ 525.72 M	
2018* - Total	\$ 689.54 M	

<sup>\*</sup> Through October 31, 2018

<sup>\*\*</sup> Includes ECMS, State Paper and Local Agreements

# Questions?