

Consultant Agreement Updates

APC/PennDOT Fall Seminar November 21, 2019

Michele Harter, P.E., PennDOT Bureau of Project Delivery

ACEC/PennDOT

- Quality Website –Ideas for Topics
- SBE Pilots
- Mutual Gains

PennDOT Policy

- Pub 93 and Pub 442 reissued
 - Gender Neutral
 - Added Professional Service Matrix
 - Safe Harbor Overhead Rate 110%

Policy Reminders

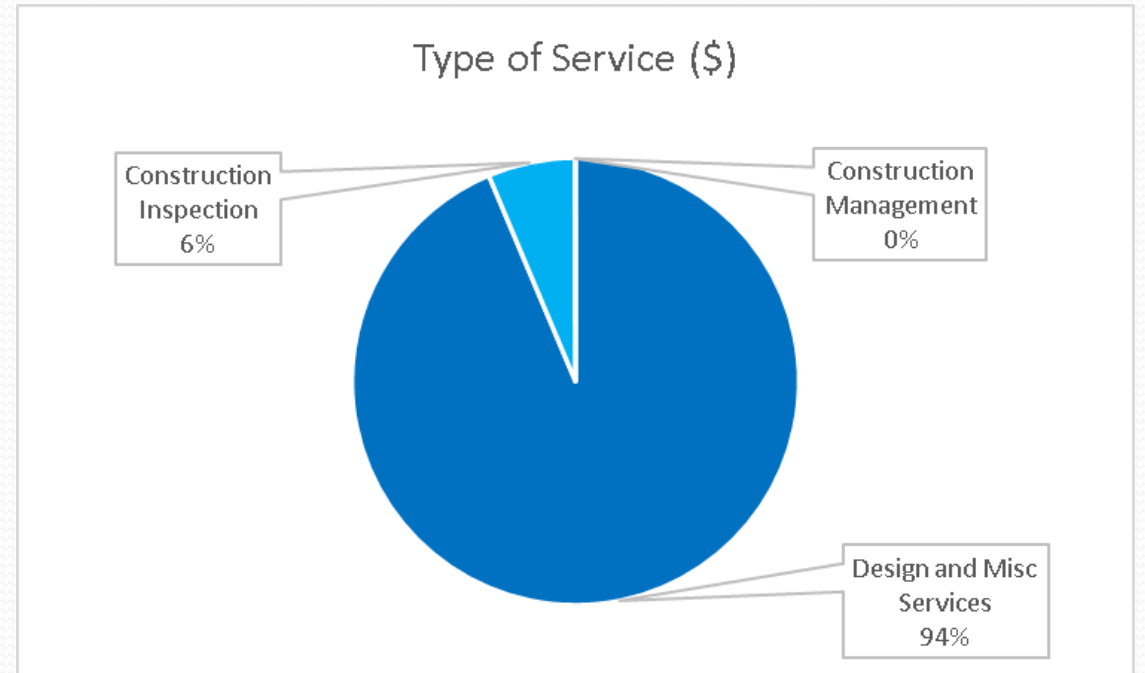
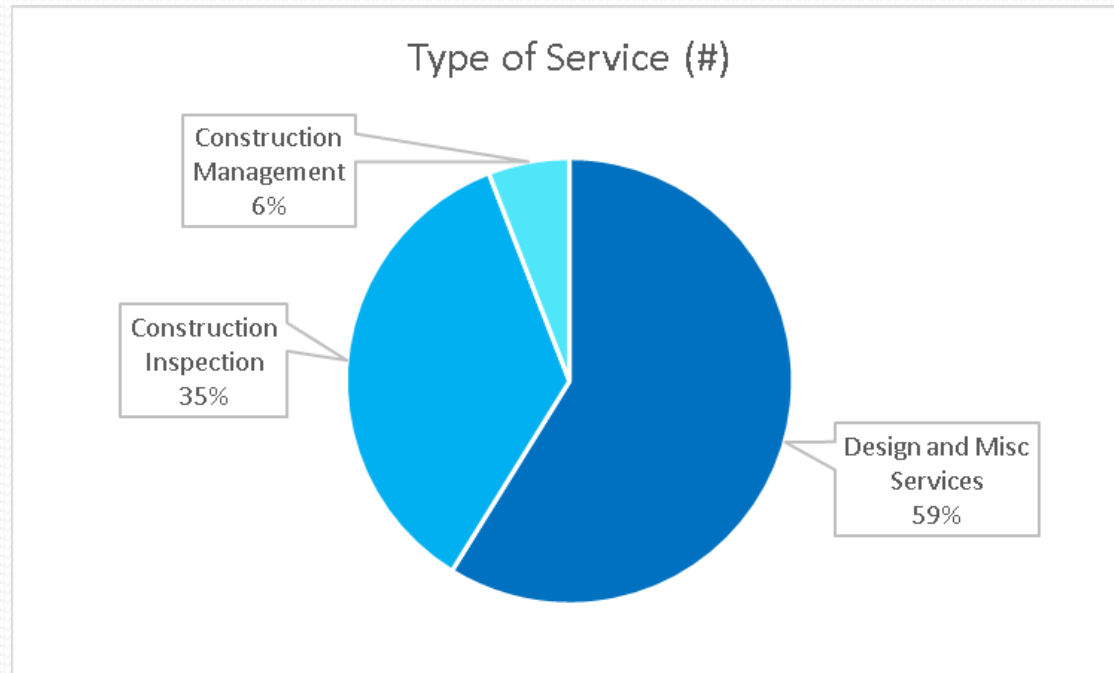
- Achieving DBE Goals
- Achieving DB Goals – Good Faith Effort

Payment to Sub-Consultants

- Pub 442 Prompt Payment Act to pay with 14 days
- Looked at 2nd half of 2018 for 38 Primes
- 18 firms were over the 14 day average
- Must submit a corrective action plan to the department
- Reviews will continue

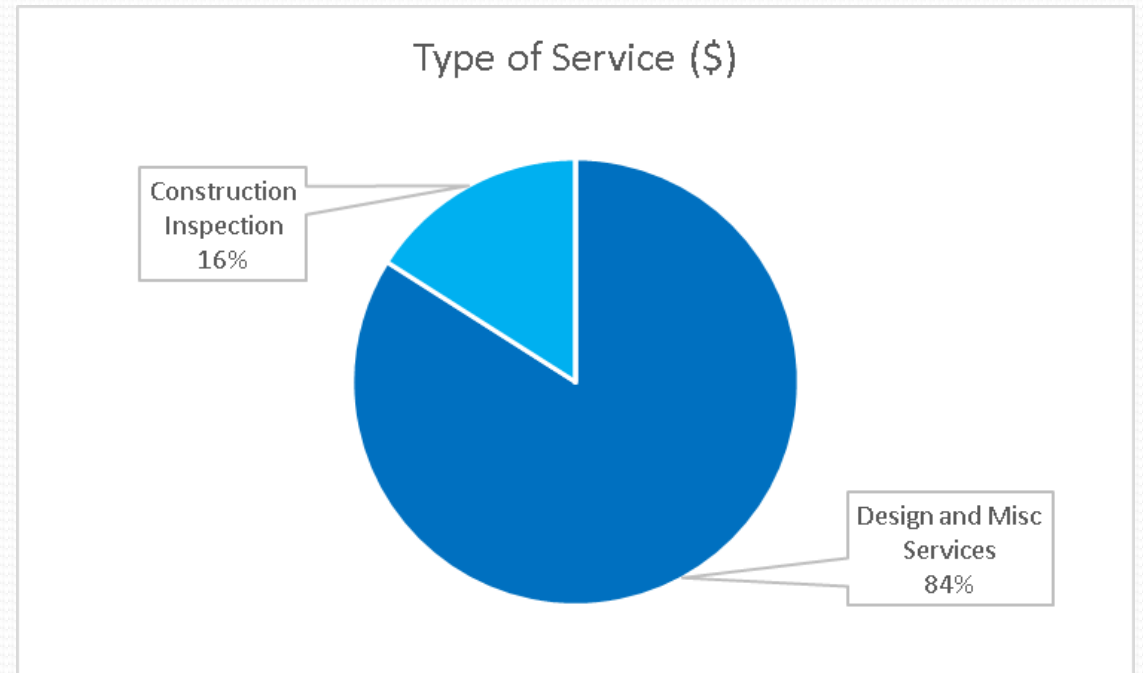
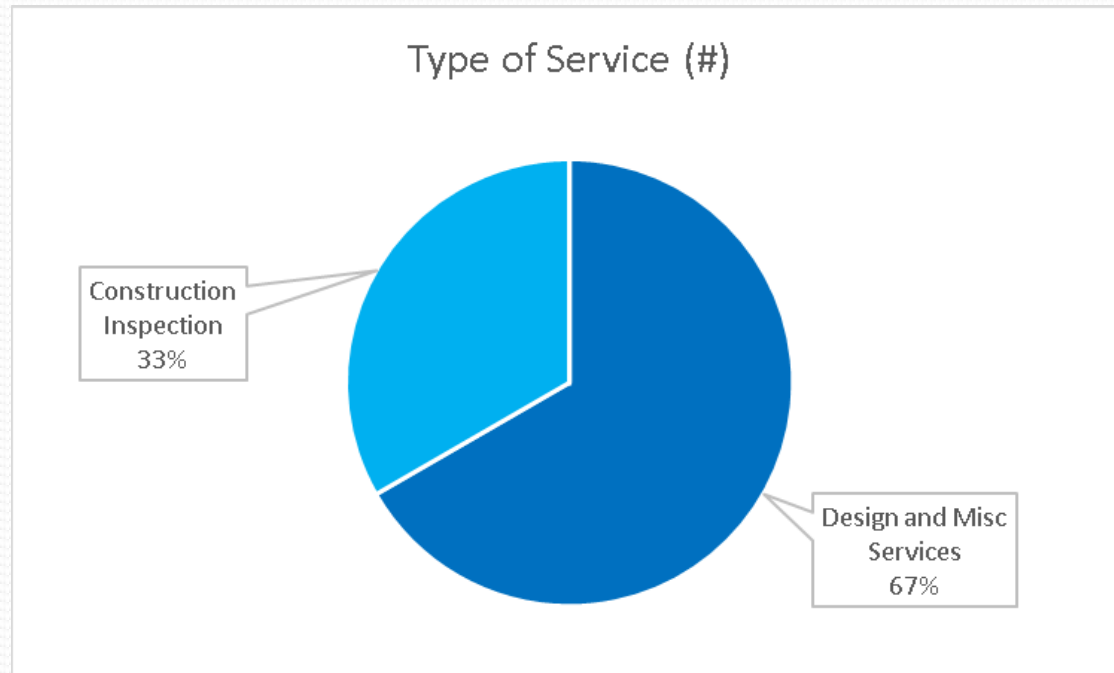
Invoice Auditing – 2018 (2nd Half) Summary

- 17 invoices, \$220K
- 13 firms, ranging between 1 to 3 invoices per firm



Invoice Auditing –2019 (1st Half) Summary

- 18 invoices, \$180K
- 17 firms, ranging between 1 to 2 invoices per firm



Profit Factors and Mean Overhead Rate

2017

Office 149.63%

Field 111.19%

2018

Office 150.57%

Field 113.62%

2019

Office 152.06%

Field 116.43%

Overhead Submissions

- Overheads by firm

	Submit Year		Submit Year	
	2019	2019	2018	2018
# of Firms Approved with 0 Rejects	77	21%	71	20%
# of Firms Approved with 1 Reject	145	39%	135	38%
# of Firms Approved with 2 Rejects	95	26%	69	20%

Data as of Oct 2019

Overhead Submissions

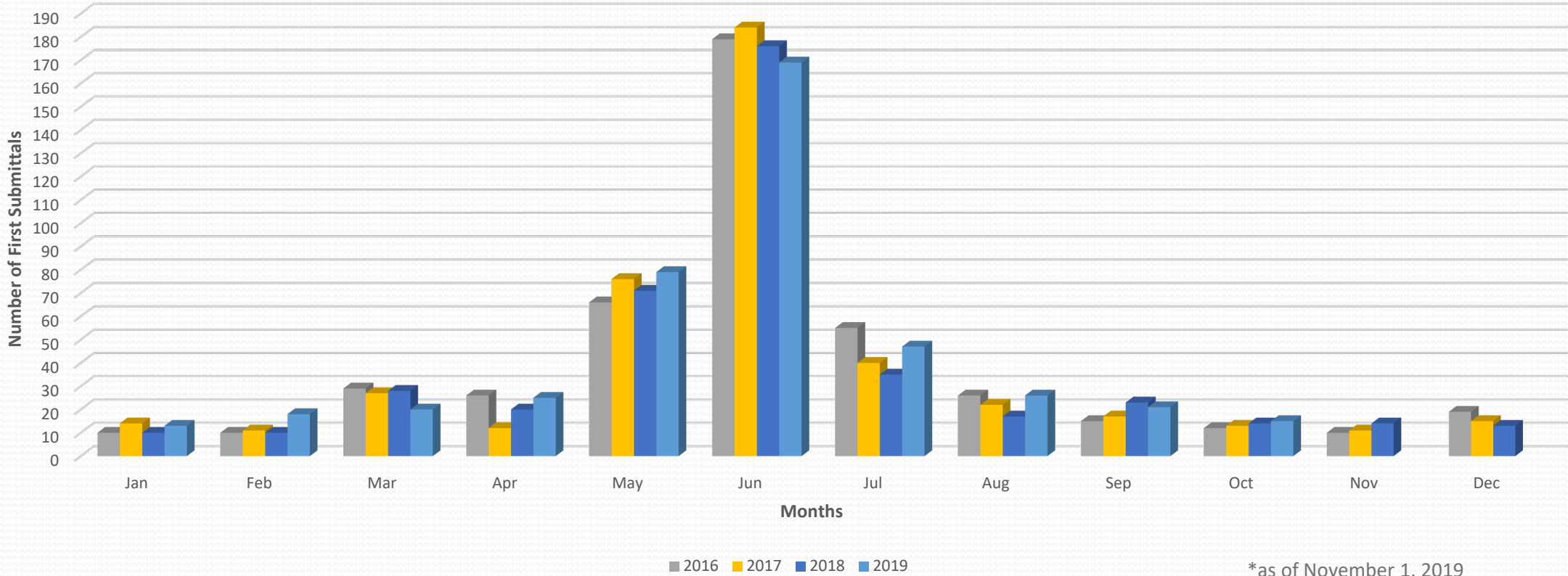
- First overhead submittal for Fiscal Year and # of days remaining in previous overhead - only for firms regularly updating overheads

	FY END					
	2018		2017		2016	
# BPs submitting for FY End	340	100%	370	100%	389	100%
First Submit Date after Previous OH Expired	75	22%	90	24%	110	28%
First Submit Date w <10 days before Expiration	141	41%	167	45%	175	45%

Data as of Oct 2019

Overhead Submissions

Month of Firm's First Overhead Submittal*



*as of November 1, 2019

Statewide Totals**	
2016	845
2017	853
2018	1,017
2019* - CI	272
2019* - CM	21
2019* - Design	649
2019* - Total	921

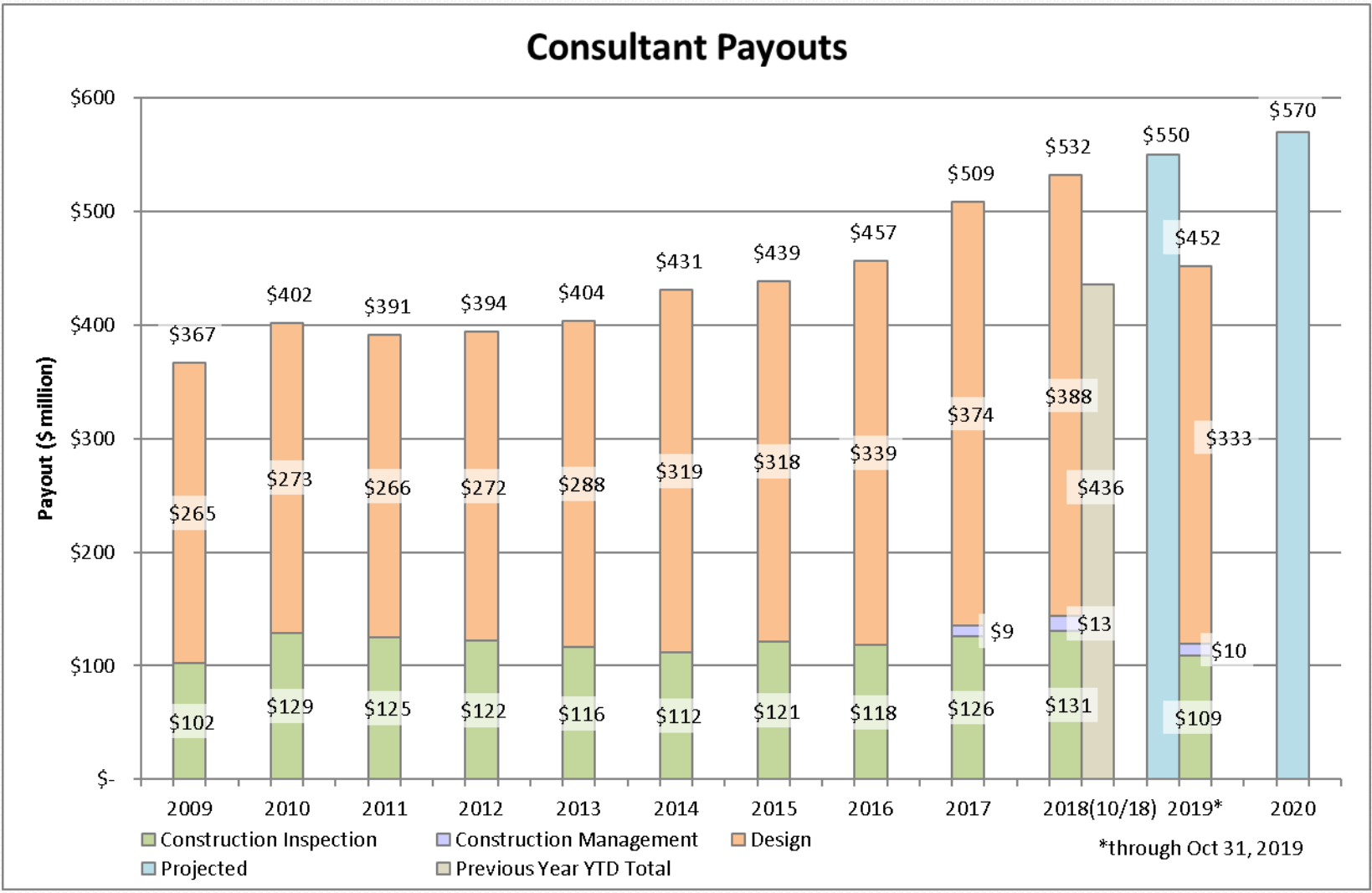
Statewide Totals**	
2016	\$ 727.17 M
2017	\$ 684.88 M
2018	\$ 784.17 M
2019* - CI	\$ 191.19 M
2019* - CM	\$ 21.70 M
2019* - Design	\$ 507.19 M
2019* - Total	\$ 698.38 M

* Through October 31, 2019

** Includes ECMS, State Paper and Local Agreements

Advertised Agreements and Selections: 2009 - 2019				
	Year	Design + CM	Construction Inspection	Total (Design + Con Insp)
Advertised Agreements	2009	106	107	213
	2010	153	112	265
	2011	156	84	240
	2012	227	59	286
	2013	200	59	259
	2014	151	79	230
	2015	146	86	232
	2016	178	66	244
	2017	186	69	255
	2018	217	91	305
	Ending 10/31/2019	175	78	253
Selections	2009	124	104	228
	2010	130	111	241
	2011	143	82	225
	2012	221	67	288
	2013	208	60	268
	2014	150	69	219
	2015	142	77	219
	2016	166	68	234
	2017	171	72	243
	2018	219	79	298
	Ending 10/31/2019	175	72	247

Consultant Payouts



*through Oct 31, 2019



Questions?